



Southeast Association of Rail Shippers

6000 Fairview Road, Suite 1200
PMB #113726
Charlotte, NC 28210
1-919-522-0909
1-704-552-3705 (FAX)

Southeast Association of Rail Shippers (SEARS) 2017 Fall Meeting Agenda

September 19 – 21, 2017

THE DESOTO BY SOTHERLY
15 East Liberty Street, Savannah, GA 31401

Tuesday, September 19, 2017

| | |
|-----------------|----------------------------------|
| 2:30pm – 4:30pm | Board Meeting & Support Team |
| 5:00pm – 7:00pm | Registration |
| 5:30pm – 6:00pm | New Attendee Welcome/Orientation |
| 6:00pm – 7:00pm | Networking Reception |
| 7:00pm | Dinner on your own |

Wednesday, September 20, 2017

THEME: "Pillars of Supply Chain Success: People, Capacity, and Service"

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|------------------|--|
| 7:00am – 11:30am | Registration |
| 7:00am – 8:00am | Light Breakfast Buffet |
| 8:00am | General Meeting |
| 8:00am | <i>Welcome Address and Introductions</i> <u>Shanon Wiley</u> President, Southeast Association of Rail Shippers (SEARS) Manager, Rail Operations and Sourcing, International Paper |
| | <u>AAR Rep TBD</u> , Safety Briefing |
| | Anti-Trust Overview |
| 8:20am | <i>Opening Keynote Speakers</i> <u>Mike Rutherford</u> Vice President - Industrial Products CSX |
| 9:00am | <u>Bob Pickel</u> Sr. Vice President National Steel Car |

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9:40am Refreshment Break

10:00am *The Intermodal Perspective*
Andrew Fuller
AVP, CN Intermodal

10:40am *Regulatory/Environmental*
Keith Borman
Vice President and General Counsel,
American Short Line and Regional Railroad Association.

11:20am *Millennials in the Workforce*
Ned Ellington
Georgia Tech Faculty,
Ellington and Associates, LLC
Tim Brown
Managing Director,
Georgia Tech Supply Chain &
Logistics Institute

12:00pm *Break*

12:15pm *Lunch Presentation - The Port Perspective*
Ed McCarthy
Chief Operating Officer Savannah
Port Authority

12:45pm *Meeting Adjourn and Closing Remarks*
Shanon Wiley
President, Southeast Association of Rail Shippers (SEARS)
Manager, Rail Operations and Sourcing, International Paper

1:00pm
Port of Savannah Terminals Tour - Optional with no additional fee on a space available basis. (Bus will leave from the hotel promptly at 1:15pm). Transportation plus tour will be a total of 3 hours. Attendees will be back to the hotel by 4:15pm.

1:00pm-4:30pm *Free Time*

4:30pm *Shippers Only Meeting (All Shippers welcome)*
David Little
VP Transportation and Operation Services
Martin Marietta Materials

6:00pm *Evening Reception (Hosted Bar)*

7:00pm-9:00pm *Dinner (Cash Bar)*

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Thursday, September 21, 2017

- 7:30am** **Golf Tournament Registration and Warmup**
The Club at Savannah Harbor (at the Westin)
2 Resort Drive, Savannah, Georgia 31421
- 8:30am** **Shotgun Start**
- 1:00pm** **Luncheon & golf prizes**
- 2:30pm** **Board and Support Team Meeting**
- 6:00pm** **Board Dinner (TBD)**

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