



Southeast Association of Rail Shippers

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Southeast Association of Rail Shippers (SEARS) 2015 Spring Meeting Agenda

March 24 – 26, 2015

WESTIN SAVANNAH HARBOR RESORT AND SPA
1 Resort Drive, Savannah, GA 31421

Tuesday, March 24, 2015

2:30 p.m. – 4:30 p.m. Board Meeting & Support Team
5:30 p.m. – 6:00 p.m. New Attendee Welcome/Orientation

5:00 p.m. – 7:00 p.m. Registration
6:00 p.m. – 7:00 p.m. Networking Reception
Dinner on your own

Wednesday, March 25, 2015 **THEME:**

Is There Room to Grow (The 30,000' Perspective)?

6:30 a.m. – 11:30 a.m. Registration
6:30 a.m. – 7:30 a.m. Buffet Breakfast
7:30 a.m. General Meeting
7:30 a.m. ***Welcome Address, Introductions and Elections***
 Richard Lawler
 President, Southeast Association of Rail Shippers (SEARS)
 Distribution Manager, Trinity Expanded Shale and Clay

8:15 a.m. ***Opening Speaker***
 Colonel W.J. Bowers
 Commanding Officer, 6th Marine Corps District
 US Marine Corp, Parris Island, SC

9:00 a.m. ***Keynote Speaker***
 Clarence W. Gooden
 Exec. V.P & CCO
 CSX Transportation

9:55 a.m. ***Person of the Year Award***
 Honoring H.J. "Chip" Davis
 Presented by Richard Lawler, President, SEARS

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10:00 a.m. Refreshment Break

10:15 a.m. *Shipper/Railroad Panel Perspective*

Glen Courtwright, Moderator
Director Strategic Operations
Georgia Pacific

Shanon Wiley
Mgr. Rail Ops and Sourcing
International Paper

Mona Moorman
Transportation Manager
Domtar

Kim Duggan
Director of Marketing
Canadian National

Michael Coleman
Director Transportation
Union Pacific

11:30 a.m. *Economic Update*

Walter Kemmsies
Chief Economist
Moffat & Nichol

12:00 p.m.

Break

12:15 p.m.

Lunch

12:45 p.m.

Closing Remarks / Meeting Adjourn at 1:15pm

Richard Lawler
President, Southeast Association of Rail Shippers (SEARS)
Distribution Manager, Trinity Expanded Shale and Clay

1:15 p.m.

Break

1:30 p.m. – 3:00 p.m.

Educational Session – Railroad 101
Matt Service
CSX Transportation

3:00 p.m. – 6:00 p.m.

Free Time

6:00 p.m. – 7:00 p.m.

Reception

7:00 p.m. – 9:00 p.m.

Dinner

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Thursday, March 26, 2015

- 7:30 a.m.** **Golf Tournament Registration and Warmup**
Westin Resort Golf Course
Savannah, GA
- 8:30 a.m.** **Shotgun Start**
- 1:30 p.m.** **Luncheon & golf prizes**
- 3:00 p.m.** **Board Meeting**
- 6:00 p.m.** **Board Dinner**

Rev. 03-12-15