



# Southeast Association of Rail Shippers

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## Southeast Association of Rail Shippers (SEARS) 2017 Spring Meeting Agenda

March 28 – 30, 2017

THE GRAND HOTEL BY MARRIOTT  
1 Grand Boulevard, Point Clear, AL 36564

### Tuesday, March 28, 2017

2:30pm – 4:30pm	Board Meeting & Support Team
5:00pm – 7:00pm	Registration
5:30pm – 6:00pm	New Attendee Welcome/Orientation
6:00pm – 7:00pm	Networking Reception
7:00pm	Dinner on your own

### Wednesday, March 29, 2017

THEME: "Navigating Changes on the Horizon"

7:00am – 11:30am	Registration
7:00am – 8:00am	Light Breakfast Buffet
8:00am	General Meeting
8:00am	<b><i>Welcome Address and Introductions</i></b> <b><u>Chuck Camp</u></b> President, Southeast Association of Rail Shippers (SEARS) Manager of Logistics, Alabama State Port Authority
	<b><u>AAR Rep TBD</u></b> , Safety Briefing
	Anti-Trust Overview
	Election of New Board Members
8:30am	<b><i>Opening Keynote Speaker</i></b> <b><u>Mike Johnson</u></b> President and CEO National Stone, Sand and Gravel Association (NSSGA)
9:10am	<b><i>The Railroad Perspective</i></b> <b><u>Rob Martinez</u></b> Vice President, Business Development Norfolk Southern Corporation

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## March 29, 2017

9:50am Refreshment Break

10:10am *The Intergenerational Workplace: Seasoned or Millennial?*

Kelli Saunders

President and CEO, Morai Logistics

10:40am *The Economic Perspective*

Adrienne Slack,

Regional Executive,

New Orleans Branch of the Federal Reserve Bank of Atlanta

11:10am *Rail and Freight Car Update*

David Sellers

AVP Automotive, TTX

11:40am *Considerations when Transporting Hazardous Materials*

Yolanda Braxton

Data Operations Coordinator

US Department of Transportation

Pipeline and Hazardous Materials

Safety Administration

Serita McCoy

Program Analyst

US Department of Transportation

Pipeline and Hazardous Materials

Safety Administration

12:10pm *Break*

12:25pm *Lunch and Networking*

Chuck Camp

President, Southeast Association of Rail Shippers (SEARS)

Manager of Logistics, Alabama State Port Authority

1:00pm *Meeting Adjourn*

1:15pm *Port of Mobile Terminals Tour - Optional with no additional fee on a space available basis. (Buses will leave from the hotel promptly at 1:00pm - First 112 attendees must pre-register, others will be placed on a waiting list.) Transportation plus Tour will be a total of 3 hours. Attendees will be back to the hotel by 4:15pm.*

1:15pm-4:30pm *Free Time*

4:30pm *Shippers Only Meeting (by invitation only)*

David Little

VP Transportation and Operation Services

Martin Marietta

6:00pm *Evening Reception (Hosted Bar)*

7:00pm-9:00pm *Dinner (Cash Bar)*

# **Southeast Association of Rail Shippers (SEARS) 2017 Spring Meeting Agenda**

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## **Thursday, March 30, 2017**

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|---------------|---|
| <b>7:30am</b> | <b>Golf Tournament Registration and Warmup</b><br>The Lakewood Golf Club<br>Point Clear, AL |
| <b>8:30am</b> | <b>Shotgun Start</b>  |
| <b>1:30pm</b> | <b>Luncheon &amp; golf prizes</b>   |
| <b>3:00pm</b> | <b>Board and Support Team Meeting</b>   |
| <b>6:00pm</b> | <b>Board Dinner (TBD)</b>   |

**Rev. 3-3-17**