



Southeast Association of Rail Shippers

4819 Emperor Boulevard, Suite 400
Durham, NC 27703
1-919-522-0909
1-919-313-4505 (FAX)

Southeast Association of Rail Shippers (SEARS) 2014 Fall Meeting Agenda

September 9 – 11, 2014

DOUBLETREE BY HILTON HOTEL AND SUITES – HISTORIC CHARLESTON
181 Church Street, Charleston, SC 29401

Tuesday, September 9, 2014

2:30 p.m. – 4:30 p.m. Board Meeting & Support Team
5:30 p.m. – 6:00 p.m. New Attendee Welcome/Orientation

5:30 p.m. – 7:00 p.m. Registration
6:00 p.m. – 7:00 p.m. Networking Reception
Dinner on your own

Wednesday, September 10, 2014 **THEME:** *Shippers Strategies: TIE-ing it All Together*

7:00 a.m. – 8:00 a.m. Registration
7:00 a.m. – 7:45 a.m. Buffet Breakfast
8:00 a.m. General Meeting

8:00 a.m. ***Welcome Address and Introductions***
 Richard Lawler
 President, Southeast Association of Rail Shippers (SEARS)
 Distribution Manager, Big River Industries

8:45 a.m. ***Opening Speaker – Leadership in Corporate America***
 Colonel Ron Welch
 Dean of the School of Engineering, The Citadel

9:15 a.m. ***Economist Update***
 Tom Cunningham
 Vice President, Senior Economist and Regional Executive
 Federal Reserve Bank of Atlanta

10:00 a.m. ***Break***

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10:15 a.m. ***Shipper Panel***

Joel Hammond - Moderator

President
Big River Industries/Oldcastle APG

Scott Norton

Director of Traffic & Transportation
American Cast Iron Pipe Company (ACIPCO)

Shanon Wiley

Global Energy Sourcing Manager
International Paper Company

Mona Moorman

Transportation Manager
Domtar

Paul Hoben

Sales Manager
STALITE

11:30 a.m. ***Rail Capacity Challenges***

Rick Wilson

Union Pacific

12:00 p.m. ***Railroad Analyst***

Tony Hatch

ABH Consulting

12:30 p.m. ***Lunch***

1:15 p.m. ***Closing Remarks / Meeting Adjourn at 1:30pm***

Richard Lawler

President, Southeast Association of Rail Shippers (SEARS)
Distribution Manager, Big River Industries

6:00 p.m. – 7:00 p.m. Reception

7:00 p.m. – 9:00 p.m. Dinner

Thursday, September 11, 2014

7:30 a.m. ***Golf Tournament Registration and Warmup***
City of Charleston Golf Course
Charleston, SC

8:30 a.m. Shotgun Start

1:30 p.m. Luncheon & golf prizes